

# Why Your Home Should Have A Residential Elevator



## Residential Elevators provide access to all levels of a home

There are three kinds of home elevator owners. There are those home owners who have a need for easier access now, those who are considering future needs and those who see the value and convenience of a home elevator regardless of mobility issues. Steps are great for exercise but not very convenient when you have a trunk full of groceries and the garage and kitchen are on different levels, or when you need to move bulky items from floor to floor. In fact, stairs can be down right dangerous in certain situations.

## Residential Elevators are not just for luxury homes

For many years most of us believed a residential elevator was decadent, out of reach, that only millionaires could or should have one. We all just assumed we couldn't afford an elevator in our home, end of discussion, end of dream. In reality a residential elevator can be as low as the price of a midsize car and if you consider the costs of building a dream home today, a home elevator is right in line with a media room or some high quality kitchen appliances. Remember when swimming pools were only for the wealthy and everyone knew which house on the block had one? It's your turn; be the envy of the neighborhood, be the first to own a residential elevator.

## Residential Elevators are an easier and safer way to travel

Carrying a large or awkward item up and down the stairs could result in personal injury, damage to the home and/or to the item. With today's rising healthcare costs that simple fall on the stairs could end up costing you thousands of dollars which could have paid for the elevator. Don't forget those injuries that occur outside of the home, we all have, at one point or another suffered from a strained muscle, a sprained ankle or worse; and were forced to either climb the stairs one painful step at a time or just make do in a downstairs room. The home elevator will allow the homeowner to travel safely and comfortably from floor to floor.

For a growing number of individuals with hip or joint pain just walking can be painful. While a one level home might eliminate some issues (climbing stairs), walking from one end of the home to other can be a long and painful journey. With a well designed home and a strategically located elevator, the number of steps required to get from room to room can be dramatically reduced.

## Residential Elevators will increase your ability to sell your home

The more accessible the home, the more appealing it will be to a wider variety of potential buyers. Many buyers walk away from a home they may have really liked because they are worried about their current or future mobility, or worse they may never even get out of their cars to tour it. If you can remove the accessibility objection you will have increased the number of potential buyers; this is especially significant since a growing portion of the buying population is approaching or are in their 'golden years'. Beyond the accessibility issue, many home buyers prefer the architectural and design possibilities of multiple stories with lofts, vaulted ceilings, etc. A residential elevator is a memorable and desirable feature that will help to separate and elevate a home from it's competitors.

## Residential Elevators can reduce your construction costs

Simply put, it is more expensive to build outward than it is to build upward. Foundation and roofing costs remain fairly stable if you increase the square footage by adding additional floors. For every square foot of living space you build outward, you will be adding to the roof and foundation costs. These cost savings could be applied to the purchase of your residential elevator.



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